

# PRINT IN ESTONIA

ASSOCIATION  
OF ESTONIAN  
**PRINTING** AND  
**PACKAGING**  
INDUSTRY



illustration: Joonas Sildre

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## **Print In Estonia 2020**

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members of AEPPI

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packaging companies who are devoted to enhancing their  
business and interested in partnership and cooperation.

Visit our website to find out more about us  
or contact us at the address below.

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# Estonia at a glance

<b>OFFICIAL NAME:</b>	Republic of Estonia
<b>CAPITAL CITY:</b>	Tallinn. Other major cities: Tartu, Pärnu, Narva.
<b>LANGUAGE:</b>	Estonian. English, Russian and Finnish are widely spoken.
<b>TOTAL AREA:</b>	45,339 sq. km.
<b>POPULATION:</b>	1 328 360 (January 1, 2020)
<b>NATIONAL FLAG:</b>	
<b>CURRENCY:</b>	Euro (€)
<b>GOVERNMENT:</b>	Parliamentary democracy
<b>CALLING CODE:</b>	+372
<b>TIME ZONE:</b>	UTC+2
<b>CLIMATE:</b>	Estonian climate is humid and temperate. 50% of Estonian land is covered by forests.
<b>MEMBERSHIP:</b>	EU, NATO, OECD, WTO, DIGITAL 9, Eurozone, Schengen Area
<b>GDP</b>	in current prices (2019): 28,027.6 million EUR



*free Map Vector*

Estonia belongs to the North and forms as a part of Scandinavia. That means unspoilt nature, white nights and dark days. It also means the quality in both thinking and action, as well as sustainable development and concern for the future. The geopolitical location of Estonia, its compactness and thousands years of experience in communicating towards the northern, the western and the eastern directions give Estonia truly a unique position.

Estonia can offer a progressive business environment with an efficient and compatible infrastructure. Quick reforms, innovation and openness has made the country reliable partner in many sectors. Estonia combines elements of both the old and new economy – while the success of the technology sector has made the start-up scene blossom, the country is also moving up in the value chain in manufacturing sectors.

Estonians are adaptable towards changing world and new technologies. We are pioneers who apply efficient means and do so quickly. We are adapters.



*photo: Sven Zacek*



# Estonian Printing Industry

Estonian printing sector is a technology-driven industry with a high use of digital technologies, also the implementation of automatization and smart energy solution is part of everyday business.

With a turnover of 400 million euros, employing around 4000 people in 450 companies the Estonian printing industry is an important economic contributor.

The domestic market needs have met, so the export is a vital part of Estonian printing industry, 50% of printing products and 75% of packaging are exported (2019).

Estonian printing companies export all over the world, the main export partners are in Europe. Finland and Sweden are the top export destinations, followed by Norway, Denmark and Latvia.

Finland  
Sweden  
Norway  
Denmark  
Latvia  
Russia  
Lithuania  
Netherlands  
United Kingdom  
United States of America  
Germany  
Bangladesh  
Serbian  
Iceland  
Hungary  
Italy  
France  
Belgium  
Israel  
Poland  
Ireland  
United Arab Emirates  
Portugal  
Greece  
Spain  
Malaysia  
Turkey  
Australia  
Austria  
Switzerland  
Czech Republic  
Malta  
Slovenia  
Chile

## Let's print the future together!





# About Us

**The Association of Estonian Printing and Packaging Industry (AEPPI)** was founded in March 1996 as Estonian Printer's Union and renamed in 2016. AEPPI is a trade association promoting and protecting the interests of the printing industry in Estonia.

We represent 40 member companies (January 2020), there are printing houses, packaging manufacturers, suppliers and also the VET school, all actors in printing industry who are interested in maintaining a favourable business environment and advancing their business and cooperation.



MEMBER  
OF ESTONIAN  
CHAMBER OF COMMERCE  
AND INDUSTRY



**Association of Estonian Printing and Packaging Industry is a member of**  
*the Estonian Chamber of Commerce and Industry,*  
*the Estonian Employers' Confederation,*  
*the INTERGRAF*  
*and partner for the Two Sides Nordic.*

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**Print in Estonia** is a joint brand for members of AEPPI. Print in Estonia is the contact point for both domestic and foreign companies that want to do international business. We offer practical information and partner search services.

Versatility of our members as well as of the sizes of the companies gives us flexibility to resolve different printing and packaging challenges expeditiously and in good results. Continuous quality and professionalism are the keys to successful cooperation.

**By choosing a printing partner from Estonia, we guarantee:**

- best technology and equipment
- fastest delivery times
- highest quality
- multilingual sales teams & skilled workforce
- personalized processes & customer centric services
- certified companies & environmentally friendly solutions

---

Please use the simple enquiry form and get the quick feedback in the same day,  
[www.printinestonia.eu/enquiry/](http://www.printinestonia.eu/enquiry/)

# Members and the field of activity



## Commercial

brochures, flyers, posters, calendars, business cards etc



## Magazines, newspapers

magazines, newspapers, catalogues



## Books

soft cover, hard cover books



## Labels

labels, stickers



## XL / POS /

indoor and outdoor media, POS, XL-format



## Packaging
























































































carton, metal, plastic



## Suppliers

equipment, paper, materials, software

**You have printing or packaging idea;  
we have solution to make it real!**

ABcom Teeninduse	 <i>equipment</i>		
Citygraaf	 		
Data Print			
Emerson TEN	  		
Folger Art	 		
Grano Digital	  		
Greif	 		
Heidelberg Baltic Finland	 <i>equipment, materials</i>		
Igepa Libra Vitalis	 <i>paper, materials</i>		
K-Print	    		
Koopia Niini ja Rauam	   		
Kroonpress	 		
Kuma	   	Tallinna Raamatutrükikoja	  
Labelprint			
Metaprint	 <i>metal containers</i>		
Nois	 <i>prepress</i>		
Overall Eesti	 <i>equipment, materials</i>	Tallinna Polütehnikum	<i>print technology studies</i>
Paar	    		
		Pakett	
		Papyrus	 <i>paper, materials</i>
		Polümark	 <i>equipment, materials</i>
		Prindi.me	    
		Print24	 
		Printall	   
		Print Best	  
		Printcenter Eesti	   
		Printwell	  
		Quality Print	 <i>silk screen</i>
		Reva Print	  <i>effects, silk screen</i>
		Spin Press	    
		TT Print	    
		Vaba Maa	   <i>security printing</i>
		Vali Press	   

**ABcom Services** Ltd. was founded in 2000 and is a dealer and service provider of Xerox office- and professional equipment.

The company employs 15 people and has representative offices in Latvia and Lithuania.

In 2007, ABcom expanded its product range and began selling Xerox paper and special materials.

Since 2008, ABcom Xerox Partner status became from business partner to Premium Partner. Xerox Premium Partner is a company which represents only Xerox® equipment and brand and has achieved high customer satisfaction and sales results in their region. Premium Partner status is associated with offering full solutions for office equipment and for industrial printing sector as well as after-sales warranty and maintenance services.

In 2009, we introduced and began using an integrated environmental and quality management system that meets the norms of the international ISO 9001: 2008 and ISO 14001: 2004 standards. The certification was conducted by the Estonian branch of Lloyd's Register EMEA.

From 2009 we have expanded the product range and now represent following manufacturers: EBA, Morgana, Dumor, Vivid, Nagel, Longer Machine, Uchida.

**The range consists of**

- cutting machines,
- paper folders,
- binders,
- booklet makers,
- name card cutters,
- laminators, etc.



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**CITYGRAAF**

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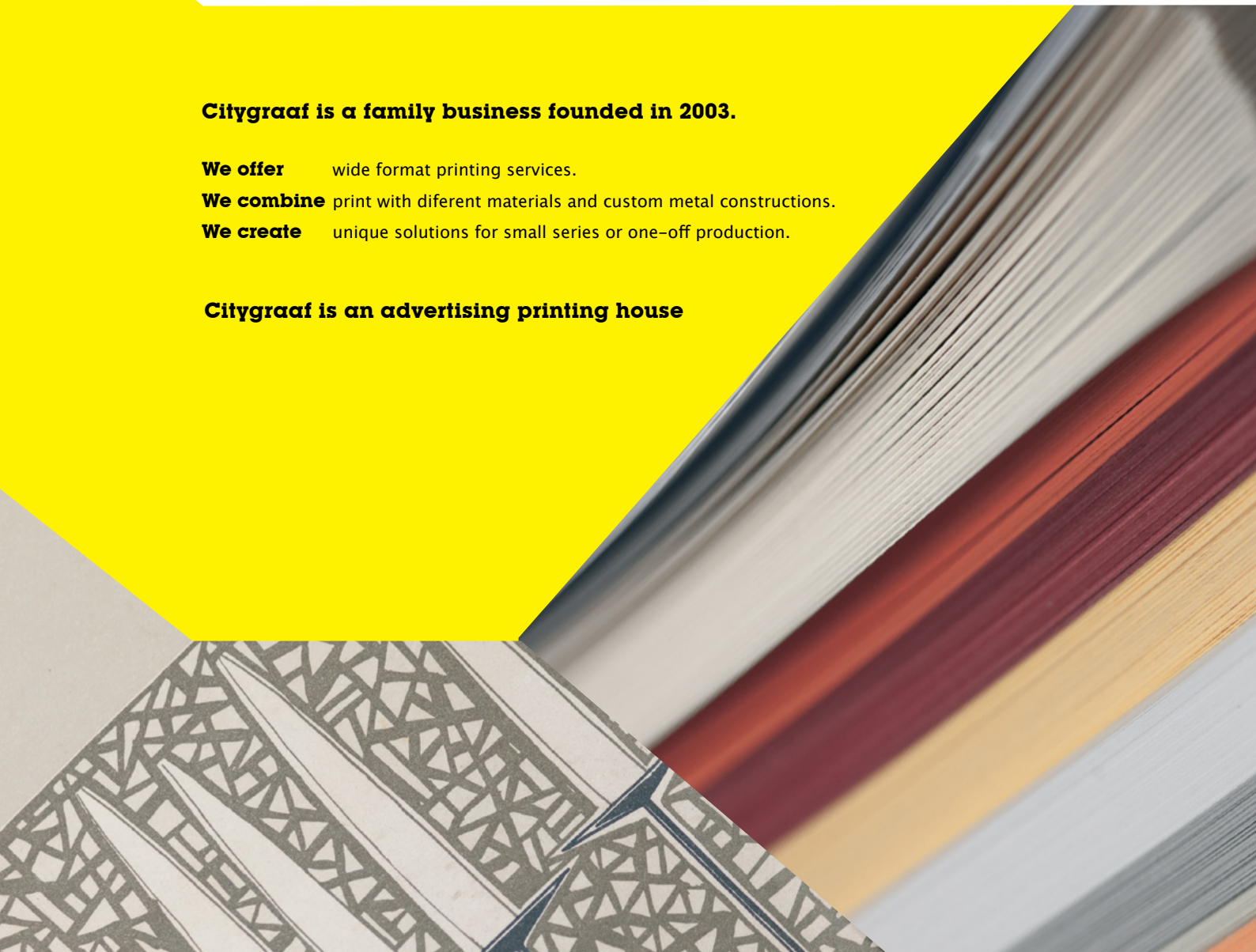
**Citygraaf is a family business founded in 2003.**

**We offer** wide format printing services.

**We combine** print with different materials and custom metal constructions.

**We create** unique solutions for small series or one-off production.

**Citygraaf is an advertising printing house**



## DATA PRINT

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# Data Print

ETIKETID • LABELS

**Data Print is a modern, flexible and rapidly developing flexo and digital printing house located in Estonia.**

Our main output comprises adhesive and plastic stickers.

We offer our services in areas related to food, beverage, pharmaceutical and chemical industry. Excellent quality is guaranteed with the help of the best suppliers in this industry: Avery Dennison, UPM Raflatac, Gallus, HP Indigo, Sun Chemical, Flint Group, etc.

### **Modern technology – quality product**

Data Print offers high-quality adhesive labels, new materials and solutions combined with reliable service. Data Print's priority is to be the best partner for its clients.

### **Digital personalization – different information on each label**

As there are no printing plates, HP INDIGO 6000 Digipress is capable of separately applying customised information or imagery onto each label.

### **Our production activities are focussed on labels and related products**

#### **Our product range includes:**

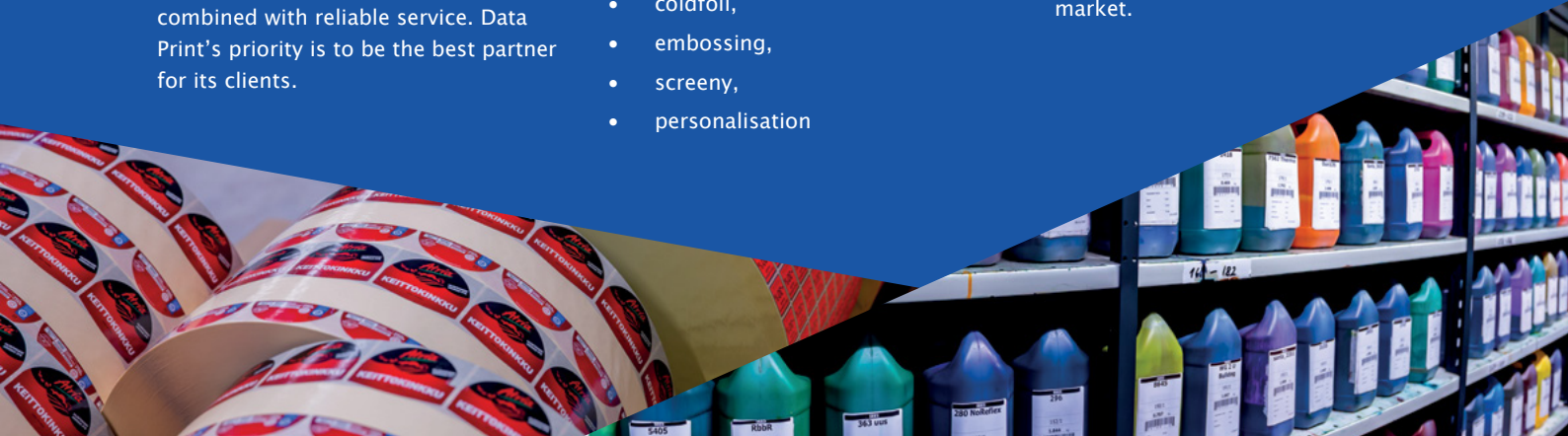
- self-adhesive labels,
- wrap around labels,
- dual labels,
- hotfoil,
- coldfoil,
- embossing,
- screeny,
- personalisation

The range of self-adhesive labels includes products from blank labels to dual or special labels in ten colours. Wrap around labels can be printed on transparent, white or metallised material.

### **Quality**

We are the first label printer in Estonia that holds the HD Flexo certificate, which confirms the quality of our flexo printing products. Our production activities and sales have been confirmed with an ISO 9001:2008 certificate.

We are an innovative company. New investments and constant perfection of our processes help us offer increasingly better services to our clients and strengthen our position on the selected market.



# QUALITY, FUNCTIONALITY AND RELIABILITY

Our products are sold under the Brand, Eazzy because our totems and displays are just what the brand says: easy to produce and easy logistic with its flat packaging.

We have thought about the whole chain – the working environment for our employees in production, reduce shipping and environmental impact with flat packaging and most importantly: that our clients can easily mount the displays without tools or complicated assembly instructions – in just seconds.

**We want to increase our customer's sales with easy and representative store communication!**

We work with the latest in advanced 3D technology to make visuals and designs for sales material and displays.

With our in-house CAD system and digital print facility we are able to quickly build prototypes to develop bespoke solutions for all your displays needs.

[www.emersonten.com](http://www.emersonten.com)  
[www.eazzy.eu](http://www.eazzy.eu)



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# FOLGER<sup>®</sup>

PRINT & PACKAGING FACTORY

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**Folger** is specialized in folding carton packaging solutions and hot foil stamping. Folding carton (also known as box board) is a low grammage solid board ideally suited to the packaging of lightweight products. We provide full inhouse printing and packaging production service from start to finish.

### WE CAN HELP YOU WITH:

#### Packaging:

- carton boxes, gift boxes
- covered binding board boxes
- nests for products, window patches
- pre-glues and -folded carton packaging
- complex packaging solutions
- creating prototypes

#### Printing:

- labels
- booklets, leaflets, calendars
- digital and wide format printing
- hot foil stamping, embossing, debossing





## GRANO DIGITAL

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[www.grano.ee](http://www.grano.ee)  
[order@grano.ee](mailto:order@grano.ee)

**Grano Digital OÜ** offers a high speed and high quality solution for digital printing needs in your company: as our customer, you can concentrate on how to make your customers hear your message. Our expertise lies in realising your printing works using the best suitable technology.

### Smart Printing

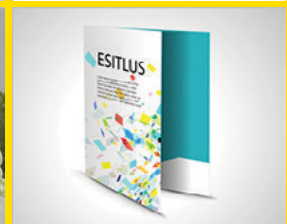
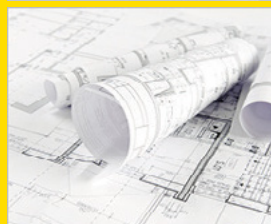
Main part of our products are short print runs depending on current needs.

### Variable Data Printing

Digital color printing is becoming synonymous with Variable Data Printing (VDP). VDP allows for printing customized promotional materials that could possibly double or even triple response rates.

### Print On Demand

Print on Demand (POD) is flexible solution for printing in small quantities. Books or other printed materials do not need to be kept in stock, reducing storage, handling costs, and inventory accounting costs. There is little or no waste from unsold products.





## **GREIF**

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## Interested in printing a book?

Greif will be your trusted partner throughout the entire printing and binding process!

With its long traditions, its strive for quality and up-to-date equipment, Greif Ltd is the leading book printer in Estonia, one which can offer a full cycle printing and binding service. While we take special pride in our streamlined production policy with no seasonal differences in price and delivery times, quality and client satisfaction are also of the utmost importance to us. The business' quality management system is ISO 9001:2008 certified.

The focus of our production is on printing and binding high quality books and brochures. Annually, approximately two million hard cover books, one million soft cover books and another million saddle-stitched brochures are bound here. The new production building, which lies on the outskirts of Tartu, is packed full of modern options and well thought-out logistics. It covers approximately 8,000m<sup>2</sup> of land and provides employment for eighty people, accelerating the production process considerably.

Come visit us and see how we do it!

## What we do

We are flexible and trustworthy – we give advice and make suggestions during the entire printing process to guarantee the best possible outcome, and even organise transportation where necessary.

Ask away – we will help you realise your ideas!

Our warehouse keeps stock of a range of papers to make sure everyone can find one that is suitable for their needs. Thanks to close cooperation with some of the leading European paper manufacturers and suppliers, we are able to keep the book production time short.

The combination of professional consulting and modern technology has secured us loyal clients in Finland, Sweden, Norway, Denmark and the Netherlands.



A photograph of a Heidelberg Speedmaster printing press, showing the machine's structure and the brand name in large, bold letters.

**HEIDELBERG**  
Speedmaster

Heidelberg is a one-stop supplier for everything from prepress solutions to a wide range of products for printing and finishing processes, relevant training and accompanying services.

Heidelberger Druckmaschinen Aktiengesellschaft (Heidelberg) has been a major provider and reliable partner to the global printing industry for many years. We offer our customers all the components tailored to their requirements for successful business operations, primarily focusing on efficient and reliable production processes, economically optimal investments and smooth access to all necessary materials.

Our business model is based on the three pillars of equipment, service and consumables. These form the foundation for our future growth as we continue to develop from being a technology-driven company to a market- and customer-oriented one. Heidelberg's goal is to increase the share of consolidated sales attributable to services and consumables to over 50 percent.

**HEIDELBERG BALTIC FINLAND**

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[www.heidelberg.com](http://www.heidelberg.com)  
[info.ee@heidelberg.com](mailto:info.ee@heidelberg.com)

 **HEIDELBERG**



Variety. Service. Value.

We believe it is our duty to use our products and services to contribute to the sustainable corporate success of our customers.

### PAPER & PRINT

Everything for printed communication

The entire range, especially for printers, publishers and agencies

- / Graphic printing papers
- / Publication papers
- / Prepress
- / Pressroom
- / Paper- & Cartonboards
- / Specialty papers

### VISCOM

Everything for visual communication

Advertising technology & hardware for advertisers, shop and booth fitters

- / Machines
- / Films
- / Textile transfer
- / Large-format printing
- / Tools
- / Sheets
- / Display systems

### OFFICE & PACKAGING

Everything for office communication and packaging processes

The entire range for industry, trade, retail, services, public sector and reseller

- / Office papers
- / Envelopes and mail order bags
- / Labels
- / Shipping Packaging
- / Protective Packaging
- / Packaging machines
- / Individually process solutions

## Facts & figures in Igepa Group:

- 1.6 m tonnes** / Sales for strong partnerships
- 235,000 m<sup>2</sup>** / Storage area for high availability
- 400** / Trucks for reliable supply
- 370, 000** / Pallet spaces tailored for accurate provisioning
- > 40,000** / Items for the largest selection

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**K-PRINT**

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[info@k-print.ee](mailto:info@k-print.ee)



## In K-Print we make print easy

**You have an idea  
and we make it a reality**

Our trained print specialists help you develop your business through excellent marketing material.

We combine digital and offset printing with extensive postpress possibilities to offer a wide range of products. Through continuous improvement and digitalization of all processes, we're able to provide top quality products and services that meet your budget.

**Our inhouse services include:**

- product development
- layout & design
- personalized products
- high quality production
- warehousing
- distribution





## KOOPIA NIINI JA RAUAM

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[info@koopia.ee](mailto:info@koopia.ee)

### About us

Koopia Niini & Rauam is a modern and versatile printing company with over 20 years of experience in the field. Our mission is to offer a flexible full service that meets our clients' needs, from design to post-processing. We offer a wide range of printing and binding services, from promotional prints to stickers, calendars, books, interior design solutions and textile printing.

### Other information

Our wide range of machinery enables us to provide printing services in both small and large quantities. We are able to find solutions for every need.

### Services and products

- design
- commercial materials (business cards, flyers etc)
- calendars, brochures
- wide format printing, banners
- textile printing
- interior design solutions (wallpaper, canvases etc)
- stickers, labels
- books, catalogues
- construction drawings full service
- binding services
- personalized gifts and photo products

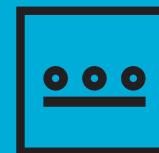
**YOUR NAME**  
Graphic Designer

**YOUR  
NAME**

Graphic Designer

(+372)1234 5678

website address here



# kroonpress

## **KROONPRESS**

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[info@kroonpress.eu](mailto:info@kroonpress.eu)

## **Leading large-volume commercial printer in the Baltic Sea region**

Kroonpress established in 1990, is the leading printing house in the Baltic States. With an annual turnover of 41€ million, our customer base is pan-European, with the main focus on Scandinavia and the Baltics. The export formed 55% of annual turnover.

### **We are specialized in the production of:**

- magazines
- catalogues
- newspapers
- direct mail

We offer a complete range of printing services from pre-press and repro to printing, finishing and shipping, using state of the art heatset and coldset presses operated by highly skilled professionals. Our portfolio includes over 60 regular magazines from Scandinavian publishers such as Egmont, Bonnier, Aftenposten, Aller Media, etc, and over 20 newspapers, including Estonia's biggest dailies Postimees and Õhtuleht. Additionally, we are a major producer of direct mail products and catalogues, working together with advertising agencies and print service providers from across Europe.

## **Leading sustainability champion**

The printing plant runs on 100% renewable electricity, is heated with captured waste heat and collects all rainwater for use in production. All our print jobs can have their carbon footprints calculated and labelled with a graded carbon footprint – the Greenline Print label – which calculates the lifecycle greenhouse gas emissions of a printed product. Each issued label comes with an online-accessible infographic label (see [greenlineprint.com](http://greenlineprint.com) for more).

### **The company is certified for:**

ISO 9001

ISO 14001

OHSAS 18001

FSC

PEFC

Nordic Ecolabel

EU Ecolabel.

Kroonpress is your professional partner for high-quality large-volume printing in the region.

## **KUMA**

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[www.kumaprint.ee](http://www.kumaprint.ee)

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### **Complete Solutions**

We are a printing house with 15 years of experience in the printing field and 20 years in the publishing sector. Our capability lies in versatility, which enables us to respond to our customers needs, always offering highly personalized and original solutions – we create, print and bind.

### **Experience and Flexibility**

Our machinery park is constantly updated – we have digital printing equipment, offset printing machines and post-press devices. Possessing great machinery for post-press services, we are able to offer a solution for even the most demanding requests. We are able to find the best solutions for our customers wishes due to our professional designers team.

### **Product Range**

We offer a large range of products – promotional brochures, calendars, books and packaging.







## **We know labels!**

We use the newest technology and rely on 20 years worth of experience. We have ISO 9001 and ISO 14001 certification.

## **Product samples and techniques**

We have top specialists operating the newest generation of flexo technology and digital presses.

We can also produce special labels in addition to our regular labels.

Our portfolio includes the following additional self-adhesive labels:

- duolabels (multilayer labels)
- booklet labels
- screen
- coldfoil
- hotfoil
- embossing
- SHRINK SLEEVE printing and application

Digital inkjet printing with HD resolution.  
Possible to print digitally to different materials from 20-500 microns.



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# METAPRINT

*Canmakers can*

Established in 1891, Metaprint is a modern and innovative aerosol packaging manufacturer with a long history.

Using our extensive experience, We help our customers package millions of liters of various products every year.

Metaprint is one of the biggest manufacturers of technical aerosol containers in Europe.

## **Aerosol containers**

Our main article of production is a three-piece decorated aerosol container, manufactured since 2003.

We produce aerosol containers for manufacturers of technical and cosmetic products as well as food producers all over Europe.

Sustainable use of natural resources is one of our main priorities.

We have four production units in three countries – Estonia, Russia and the Netherlands.

## **METAPRINT**

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ISO 9001  
ISO 14001  
ISO 22000  
ISO 45001  
**BUREAU VERITAS**  
Certification



**NOIS**

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NOIS<sup>+</sup>

**Nois OÜ provides  
prepress services**







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[www.overall.ee](http://www.overall.ee)

[overall@overall.ee](mailto:overall@overall.ee)

Overall is a service company focused on providing and developing versatile output, digital archiving and imaging solutions. Our mission is to support our clients' aspiration to realize their business and personal goals by offering them our combined services that serve their business goals.

We believe that new technologies make life easier. However a device is just a tool, whose real value immerses when it has been skillfully integrated to the work process. Overall strives to be a client need-driven company, who can create this value. We have the people who can ask the necessary questions and suggest the suitable solutions.

By combining our knowledge of customer's expectations with existing hardware, software and professional services, we are able to offer significant added value to small and medium businesses, large corporations and professional print market alike by managing and automating their document workflow.

In our development we have set professional services as the top priority, including:

- print accounting and infrastructure management
- digital archiving and document management
- professional print and color management solutions

Overall has over 20 carefully selected product partners. Our main partner is Canon, with whom we have cooperated since 1990. We share similar values, including quality, innovation and stability.

Zeutschel, EFI, Colortrac, GretagMacbeth and Spielberg products also play a crucial role in our professional print and archiving solutions.

Overall's service network additionally offers warranty and maintenance services for HewlettPackard, 3M and Océ devices.

Overall was founded in 1990 and has grown to a company with annual revenue of over 5 million euros and a staff of 65. Starting from June 2006, Overall Eesti holds the international ISO 9001:2000 quality certificate. In addition to our main office in Tallinn, we have 5 regional sales and service centers in main cities and the widest service network for office equipment in Estonia.



## PAAR

Ilmatsalu 3G

50412 Tartu, Estonia

Phone: +372 716 8151

Phone: +372 5551 1288

[www.paar.ee](http://www.paar.ee)

[info@paar.ee](mailto:info@paar.ee)



## Paar cares!

### We care about our customers

The core of our business is our customers. We carefully listen, understand and respect our customers wishes and needs. We work together to build a long-term relationship based on trust. Our customers can always rely on our friendly support, expertise and commitment.

### We care about the environment

We drive for minimal environmental impact by reducing waste, sorting for recycling and using eco-friendly production materials. We use 100% green energy.

### We care about our people

Our people are our strength. We continuously learn new skills and technologies to ensure the quality of our people and products. Our goal is to keep a sustainable and growing business around healthy and motivated people.

## We print almost everything!

Additional info for the experts and tech geeks can be found at [www.paar.ee](http://www.paar.ee)





## **PAKETT**

Laki 17

12915 Tallinn, Estonia

Phone: +372 656 3639

[www.pakett.ee](http://www.pakett.ee)

[pakett@pakett.ee](mailto:pakett@pakett.ee)



**The Pakett Printing Company** has been printing high-quality books and booklets for nearly 25 years. We are able to prepare both paperback and hardcover books, as well as products that require more complex post-processing and products that are more craft-intensive. In addition to printing and binding, we also provide design, layout and editing of publications.

The printing house employs 22 staff members, and its annual turnover is nearly 1 million euros. The services of the printing house are used by more than 100 publishers in Estonia and Scandinavia. We export about 30% of our production.

### **Hardcover books**

We mostly manufacture printed and laminated, paper-coated hardback books. We can also use spot varnishing, foil printing, etc. Hardcover books can also be covered with textile or artificial material. We also offer quarter binding with covers of two different materials.

### **Perfect binding and brochures**

Softcover adhesive binding can be produced by either sewn or unsewn content blocks. Additional strength can be given to the cover by infolded flaps or by adding a dust jacket to the book. In addition to adhesive binding, we also produce saddle stitched and wire-o bound brochures.

### **Special solutions**

A special product deserves a beautiful and presentable form. We have produced many customized books, including with non-traditional materials, a combination of different materials, sophisticated post-processing or less common ways of binding.

**You can also ask for small quantities!**

# **BOOK LOVERS NEVER GO TO BED ALONE**



## **PAPYRUS**

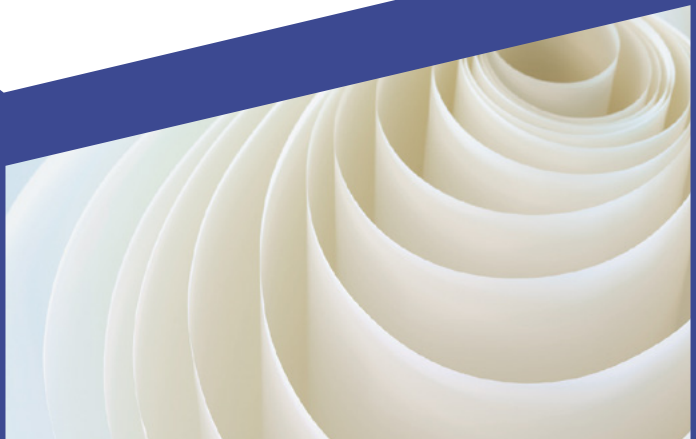
Sõpruse pst 145  
13417 Tallinn, Estonia  
Phone: +372 678 8670  
[www.papyrus.com/ee](http://www.papyrus.com/ee)  
[info.ee@papyrus.com](mailto:info.ee@papyrus.com)

**Papyrus** is a leading supplier to the European printing industry and an ambassador of paper's role in communication. The core offering consists of an extensive range of coated and uncoated paper for professional printers. Papyrus also provides a broad range of specialty papers, graphical board and digital printing papers. In addition, Papyrus is a major European distributor of office paper and provides customers with a complete range of envelopes and copy paper covering all printout requirements and copying needs.

With a long history in the markets where it operates, Papyrus has invaluable experience and a unique understanding of the industries it serves – and what it means to be a modern service company. As a result, Papyrus is in a stronger position to help customers realize new opportunities in an increasingly competitive environment.

## **Papyrus e-Shop offers a 24/7/365 e-service**

Papyrus supports its customers, enabling them to add value to their own businesses through a dynamic, pan-European operation providing graphical paper, technical know-how and services.



## **POLÜMARK**

Saeveski 10B

11214 Tallinn, Estonia

Phone: +372 677 9690

[www.polymark.ee](http://www.polymark.ee)

[info@polymark.ee](mailto:info@polymark.ee)

# polymark

**Company Polümark Ltd.** provides machinery, supplies, after sales service and consulting to local printing companies. Our mission is to provide efficient solutions to our customers. As system supplier we cover all stages of the print process from prepress to postpress and we are active in both new and used machinery sales.

### **We are dealers of:**

Manroland, RMGT, WohlenbergBaumann, Hohner, MBO, Kodak, Technotrans, Baldwin, Eltosch Grafix, Böttcher rollers, iEcho flatbed cutters, PPF Univacco foils, KDX lamination films, Eggen chemical products, for screen printing Kissel+Wolf / Sericom / Dubuit, Saltadis adhesives, Continental offset blankets, 3M for flexo industry, Westland rollers.



## About the Company

Prindi.me OÜ Printing Company provides project management services related to the production, storage, logistics and installation of advertising products. Our designers and managers are well aware of the principles of production and our factory is equipped with the latest technologies. Our goal is continuous improvement and optimisation of production processes in order to provide our customers with an even more convenient and high quality service.

## Products and Services

- project management and logistical support during the advertising campaign
- advertising material installation
- pos, presentation accessories
- wide-format printing
- digital printing
- laser cutting
- cnc milling
- promotional gifts, business and advertisement gifts.
- web2print web design // [fuzelab.ee](http://fuzelab.ee)

## Area of Operation

Estonia, Finland, Sweden, Latvia,  
Lithuania, England, France





**PRINT24**

Värvi 5

10621 Tallinn

Phone: +372 664 6800

[www.print24.ee](http://www.print24.ee)[info@print24.ee](mailto:info@print24.ee)

Print24 is an enterprise whose principal aim is to and fast solutions for its customers. Creation of a reliable, long-term and friendly communication relationship is one of our main objectives as it is the only way we can sense our customers' needs objectives.

We focus on digital print in outdoor and indoor media. Our product range includes more than 30 material for the customer. In printing we use solvents as well as UV technology, which expands the customer's options even more.

In order to evaluate quality, reliability, open- that has passed a unique training program for the printing machines, manufacturing plants and training centers.

**creating lasting solutions**





## Magazines



## Catalogues



## Soft cover books



# PRINTALL - 500 CLIENTS IN 18 COUNTRIES

High-quality magazines, catalogues, newspapers, soft cover books, marketing materials etc. Quantities from a few hundred pieces up to several million.

### We offer a wide selection of finishing techniques to enhance publications:

- Spot UV or full UV coating
- Foiling and laminating
- Folding
- Inserting
- Plastic wrapping
- Address printing
- Hole drilling
- Stamping
- Register and die-cutting



*Put your thoughts on paper!*



Contact us:  
[www.printall.ee](http://www.printall.ee)



Write us:  
[sales@printall.ee](mailto:sales@printall.ee)



## PRINT BEST

Männimäe tee 4,  
71020 Viljandi, Estonia

Phone: +372 435 4666

[www.printbest.eu](http://www.printbest.eu)

[info@printbest.ee](mailto:info@printbest.ee)



# EVERYTHING UNDER ONE ROOF!

- pre-press
- printing
- cutting
- folding
- sewing
- gluing
- bookbinding
- finishing
- packing
- shipping

## Service, Quality & Price – since 1997

More than two decades of experience and the best equipment is the combination that makes Print Best the best printing partner for publishers, advertising and print agencies all over Europe to produce books and magazines.

We are committed to continuous improvement to meet and exceed our customers' quality expectations.

The latest investments in printing and post-press equipment have made us the most modern printing house in the region.

## Products:

- hardcover
- saddle stitching
- sewn softcover
- flexcover
- perfect binding
- spiral
- pur binding
- wire-o etc



## Certificates



## PRINTCENTER EESTI

Nurmevälja 3

74114 Maardu, Estonia

Phone: +372 634 9300

[www.printcenter.ee](http://www.printcenter.ee)

[info@printcenter.ee](mailto:info@printcenter.ee)



# PRINTCENTER

# 27

# 80%

export to Nordics

years of experience

## The Largest **Advertising Print House** from Estonia

- displays
- pop-ups
- product & gift packages
- stickers, floor stickers
- magnets
- pallet wraps
- standys
- etc . . .
- highly experienced development team
- offset printing up to 1205x1640mm
- digital printing
- screen printing
- uv coating, spot uv coating
- gloss, matt, soft touch lamination
- foil printing
- embossing





## PRINTWELL

Lõõtsa 2a

11415, Tallinn, Estonia

Phone: +372 655 6201

[www.printwell.ee](http://www.printwell.ee)

[info@printwell.ee](mailto:info@printwell.ee)



PRINTWELL

Printwell is a small and personal print shop founded in 2005.

In 2016, many things changed for us. We moved to the quickly developing Ülemiste City, the most innovative business park in Estonia. We renewed our machines and equipment as well as modernised our techniques and technologies.

In addition to a very personal approach, we can promise to serve you quickly and actively work together with you in developing special solutions. We have remarkable post-production possibilities and we also offer design services, i.e. full solutions.

### OUR SELECTION OF PRODUCTS INCLUDES:

#### LARGE-FORMAT PRINTS

POSTERS  
BANNERS  
PVC FABRICS  
STICKERS  
SECURITY GATE COVERS  
LIGHT BOX PICTURES  
LIGHT BOX FILM  
CAR FILM

#### PRINTS FOR THE INTERIOR

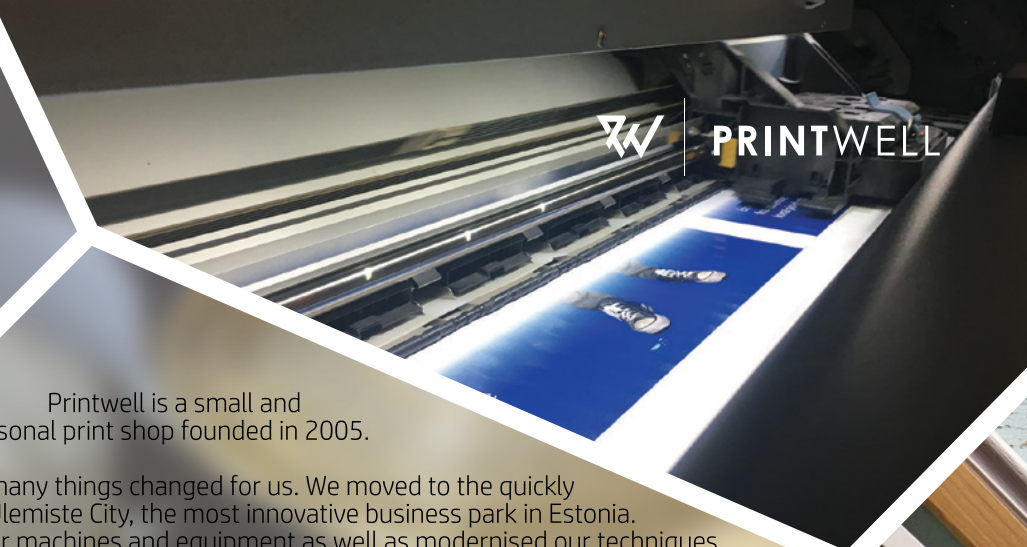
PHOTO PRINT ON KAPA BOARDS  
PHOTO CANVAS (FRAMED)  
MOOD PHOTOS  
WALL AND FLOOR STICKERS  
PHOTO WALLPAPER  
PAPER PHOTOS

#### SMALL STICKERS

LABELS FOR PRODUCTS  
BOTTLE LABELS (DIFFERENT SHAPES)  
CAR STICKERS  
DISPLAY WINDOW STICKERS  
MAGNET STICKERS

#### SMALL-FORMAT PRINTS

FLYERS  
ADVERTISEMENT  
BOOKLETS  
BUSINESS CARDS  
BROCHURES  
LABELS  
TABLE TALKERS  
SMALL STANDS  
CARDS WITH DIFFERENT SHAPES  
CARDS/INVITATIONS  
CALENDARS







## QUALITY PRINT

Laki tn 5

10621, Tallinn, Estonia

Phone: +372 660 2616

[www.qualityprint.ee](http://www.qualityprint.ee)

[info@qualityprint.ee](mailto:info@qualityprint.ee)

### OUR SERVICES

- SILK SCREEN PRINTING
- HEAT TRANSFER PRINTING
- SUBLIMATION PRINTING
- DTG PRINTING
- DIGITAL PRINTING

### LONG-TERM EXPERIENCE

We specialize in textile printing, including silk screen and digital printing. Through years of experience, we have achieved a well-known brand in the textile printing market. This means that while we invest heavily in technology, top equipment and training, we also acknowledge that in long-term we rely on skilled, motivated and empowered people to support our business success.

Since 2006

### PROMOTIONAL CLOTHES

We also deal with the sale of promotional clothes. We are the official representative of the German clothing brands James & Nicholson and Myrtle Beach in Estonia. Product range is diverse:

- SPORTS
- PROMOTIONAL
- WORKWEAR
- BUSINESS
- LEISURE



Quality Print is in continuing development, searching for new opportunities and challenges. Our goal is: to be a reliable and solid partner for our customers and to offer best quality services!

## REVA PRINT

Tähetorni 21C

Tallinn 11625, Estonia

+372 62 569 90

[www.revaprint.ee](http://www.revaprint.ee)

[revaprint@revaprint.ee](mailto:revaprint@revaprint.ee)



### Well- known special effects printing house since 1992

We provide silk-screen as well as digital printing. We print from simple digitally printed products to very exclusive printed materials and packages with special effects.

#### Our products:

- business cards, cards/invitations, postcards, advertising materials
- envelopes, certificates, lottery cards, gift cards, also with security elements
- regular, UV & weather resistant stickers
- exclusive packages
- etc

We can print on regular, special and design papers, different type plastics & stickers, book cover materials, also special materials, such as wood veneer, roof sheet, aluminium, etc. Textiles are the only material type we can't print.

#### Special effects

In addition to our regular print products there are 46 special effects waiting to make your design extraordinary. Books and magazine covers, menus, packages, business cards and invitation cards, which are printed in various printing houses, get the additional special effect from us.

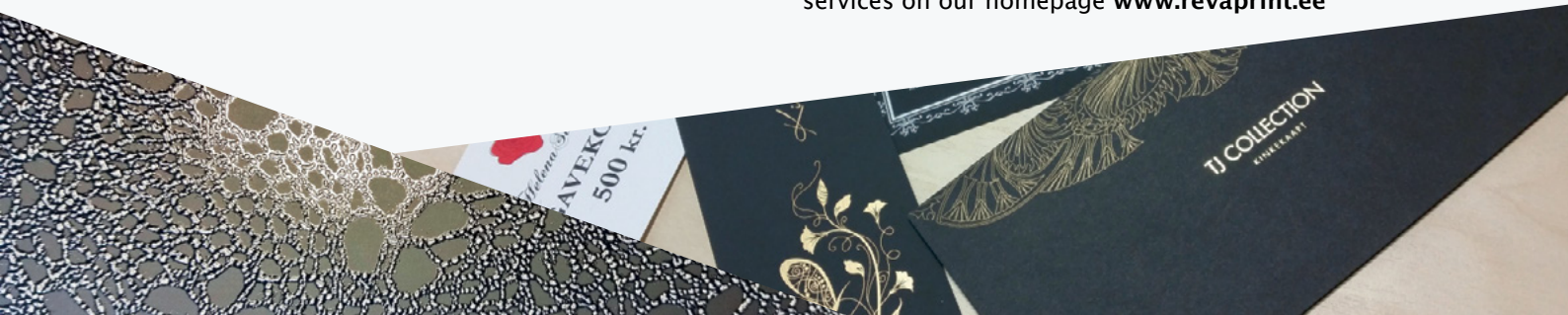
#### Most commonly used effects:

- 3D varnish (from 12 to 160 microns) and I-foil
- spot varnish
- spot varnish with added glitter
- pearl nacreous powder added to spot varnish
- luminescent spot varnish
- fluorescent spot varnish to glow under the "money lamp" or the UV lamp
- ready-made varnish patterns
- printing with (glittery, matte, usual) gold and silver
- covering printed images with scratch-off ink (for lottery cards)

We are able to cover the prints with all-over UV varnishes and different types of laminates (gloss, matte, soft touch etc).

Since we only use materials of highest quality for all-over varnishing as well as laminating, it is possible to apply the effects on prints and then process with postpress operations (cut, fold, glue and print on, etc).

You are welcome to find out more about our services on our homepage [www.revaprint.ee](http://www.revaprint.ee)



## **SPIN PRESS**

Regati pst 1  
11911 Tallinn, Estonia  
Phone: +372 639 8734  
[www.spinpress.ee](http://www.spinpress.ee)  
[info@spinpress.ee](mailto:info@spinpress.ee)



**Spin Press Ltd.** printing house has been operating as a print shop in Estonia for over 20 years. We are committed to providing a great value, high specification designs and printing services.

We have almost unlimited printing options... Whether you require booklets, business cards, business stationery, invitations, leaflets, posters, mini brochures, postcards, marketing cards, presentation folders, promo cards, show cards, stickers or swing tickets – we have the methods and technology to give a great results within a tight budget.

### **Printing office**

Offset printing with Heidelberg and Ryobi 524 printing machines. Digital printing with XEROX Color printer. Wide format printing with HP DesignJet printer.

### **Design**

Graphic design is a form of communication in which visual information is used to convey a message. We use a wide variety of software applications to design, such as: Corel, Adobe Photoshop, Adobe Illustrator and many others. Our graphic designers are here to help you express, what your business is all about. With great quality work you can improve your image. A picture says more than a thousand words. Try it, it's true.

### **Products**

- brochures, adhesive, spiral binding, books, catalogues
- calendars, desc calendars, photo calendars
- cards/invitations, diplomas, business cards
- flyers, advertisements, hand-outs
- letterheads, self copying receipts, labels, receipts
- posters a3...a0, newspapers, advertisements
- promotional products, cd-jacets, folders, packagings

**Call or email us for a competitive quote.**





## TALLINNA POLÜTEHNIKUM

Pärnu mnt. 57  
10135 Tallinn, Estonia  
Phone: +372 610 3601  
[www.tptlive.ee](http://www.tptlive.ee)  
[info@tptlive.ee](mailto:info@tptlive.ee)



Tallinn Polytechnic School is the only school in Estonia educating future employees for printing industry.

From Tallinn Polytechnic School you can get both theoretical and technical skills for your everyday and working life.

### Media department:

#### Printing technology:

- offset printers
- prepress specialists
- digital Print specialists
- postpress specialists

#### Photography

#### Multimedia (webspecialist)

Tallinn Polytechnic School media department offers variety of courses and trainings in print technology for training and retraining employees, also in-house trainings for companies. Keep up with technological changes and skills development!

### Energetics and automatic department:

- electrician
- automation
- weak current installer

### IT and telecommunication department:

- technician of telecommunication devices
- computers and networks
- software and database management
- electronics assembly operator







# TALLINNA RAAMATUTRÜKIKODA



BOOKS ARE OUR CHALLENGE

## TALLINNA RAAMATUTRÜKIKODA

Laki 26

12915 Tallinn, Estonia

Phone +372 507 6174

Phone: +372 650 9991

[www.trt.ee](http://www.trt.ee)

[trt@trt.ee](mailto:trt@trt.ee)

You are welcome to Tallinn Book Printers where you can rely on top grade quality throughout the service that consists in customized approach, professional consulting and reasonable price.

Tallinn Book Printers fulfils three thousand orders a year with the total print run of 5 million copies, over 2700 of which are book orders. The share of export orders exceeds 60 per cent of printing turnover. We have customers all over Europe, but also from other regions of the world.

## COMPANY INFORMATION

### COMPANY NAME

Tallinna Raamatutrükikoja OÜ  
Tallinn Book Printers LLC

YEAR OF INCORPORATION – 1985

### QUALITY CERTIFICATIONS

ISO 9001:2015  
Successful Estonian Company,  
rating excellent (AA)

### ENVIRONMENTAL MANAGEMENT CERTIFICATIONS

ISO 14001:2015  
FSC Certificate TT-COC-006437

## SERVICES

### OFFSET PRINTING

### BINDING

Hardcover, sewn binding,  
with/out jacket  
Hardcover, sewn French binding,  
with/out dustcovers  
Paperback/softcover,  
sewn glue binding  
Paperback/softcover,  
sewn binding, with flaps  
Perfect bound  
Staple binding, stitched  
Loop staple binding  
Comb binding  
Binding wire-o

### FINISHES

Varnishing  
(water dispersion varnish)  
UV-varnishing  
Laminating  
Hot-press stamping  
Blind blocking  
Silk screen printing  
Shrink-wrapping





## **TT PRINT**

Torni 2

61602 Tõravere, Estonia

Phone: +372 730 3250

[www.ttprint.ee](http://www.ttprint.ee)

[print@ttprint.ee](mailto:print@ttprint.ee)

TT Print is a versatile printing house that will serve you in all needs related to printing. We use both traditional printing and modern digital printing techniques.

### **That's why we are approved by stars.**

Test us and find out yourself!

#### **Our services:**

- offset printing (4-color and 1-color)
- digital printing
- large-format printing
- label printing (roll / sheet)
- letterpress
- design
- pre-press
- post-press operation: *stamping, folding, stapling, binding, perforation, varnishing and lamination etc.*



## VABA MAA

Peterburi tee 81,  
11415 Tallinn, Estonia  
Phone: +372 674 7082  
[www.vabamaa.ee](http://www.vabamaa.ee)  
[vabamaa@vabamaa.ee](mailto:vabamaa@vabamaa.ee)



**Vaba Maa** is a full-service media company located in Tallinn, Estonia. Even though Vaba Maa originally started as a printing company, today we help our customers with all their media needs from concept and design to post-press solutions and digital applications.

In our production process we employ state-of-the-art technologies, and we continuously aim to invest in new solutions, including, for example, HUV offset and digital print. Our capabilities include a wide array of different commercial products, ranging from magazines, brochures, document folders and fliers to digital and web-based solutions.

In addition to commercial applications Vaba Maa is also the only CWA certified security printer operating in Estonia servicing multiple state and commercial clients. Our security product offerings range from paper and digital ticketing systems, certificates, national examination materials and diplomas to postal and excise stamps.

We service mostly small and medium-sized clients in Estonia and internationally, including but not limited to Finland, Sweden, Norway, the Netherlands, Denmark and Latvia. We are full members of the Estonian Chamber of Commerce and the Association of Estonian Printing.

We are ISO 9001,  
ISO 14001  
and CWA certified.

For more detailed information about us and our capabilities or to make an order inquiry, please visit us at [www.vabamaa.ee](http://www.vabamaa.ee).

MASSIMO RESTORAN



## VALI PRESS

Pajusi mnt 22

48106 Põltsamaa, Estonia

Phone: +372 5561 3501

[www.vali.ee](http://www.vali.ee)

[vali@vali.ee](mailto:vali@vali.ee)



Vali Press OÜ was founded in 1994. We provide wide range of printed products. We offer full service from design to end product. Our customers expect from us quality products and quick delivery.

Our people help the customers to receive most suitable product for their needs.

### Our products:

- brochures
- flyers
- business cards
- booklets
- envelopes
- office stationery
- books (*softcover, hardcover, staple binding, comb binding*)





# Contacts

## **ABCOM TEENINDUSE OÜ**

Manager: Kullar Laiapea  
Laki 30, 12915 Tallinn, Estonia

☎ +372 655 6660

🌐 [www.abcom.ee](http://www.abcom.ee)

✉ [abcom@abcom.ee](mailto:abcom@abcom.ee)

## **CITYGRAAF OÜ**

Manager: Raivo Nei  
Kristiina 15, 10131 Tallinn, Estonia ☎  
+372 667 7918

✉ [info@citygraaf.ee](mailto:info@citygraaf.ee)

## **DATA PRINT OÜ**

Manager: Triin Anette Kaasik  
Vaksali 53, 50409 Tartu, Estonia

☎ +372 618 1250

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✉ [info@dataprint.ee](mailto:info@dataprint.ee)

## **EMERSON TEN OÜ**

Manager: Kristel Ratnik–Soosaar Paavli  
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☎ +372 667 8437

🌐 [www.emersonten.com](http://www.emersonten.com)

🌐 [www.eazzy.eu](http://www.eazzy.eu)

✉ [info@emersonten.com](mailto:info@emersonten.com)

## **FOLGER ART AS**

Manager: Mait Sõörde  
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🌐 [www.folger.ee](http://www.folger.ee)

✉ [folger@folger.ee](mailto:folger@folger.ee)

## **GRANO DIGITAL OÜ**

Manager: Arvo Pihl  
Mustamäe tee 50, 10621 Tallinn, Estonia

☎ +372 681 6454

🌐 [www.grano.ee](http://www.grano.ee)

✉ [order@grano.ee](mailto:order@grano.ee)

## **GREIF OÜ**

Manager: Kalle Rannu  
Pajula tee 4, Lohkva küla  
Luunja vald Tartumaa 62207, Estonia

☎ +372 5834 3087

🌐 [www.greif.ee](http://www.greif.ee)

✉ [enquiries@greif.ee](mailto:enquiries@greif.ee)

## **HEIDELBERG BALTIC FINLAND OÜ**

Manager: Urmas Kadak  
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☎ +372 616 1390

🌐 [www.heidelberg.com](http://www.heidelberg.com)

✉ [info.ee@heidelberg.com](mailto:info.ee@heidelberg.com)

### **IGEPA LIBRA VITALIS AS**

Manager: Aivar Liit  
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✉ [info@igepa.ee](mailto:info@igepa.ee)

### **K-PRINT OÜ**

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✉ [info@k-print.ee](mailto:info@k-print.ee)

### **KOOPIA NIINI JA RAUAM OÜ**

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🌐 [www.koopia.ee](http://www.koopia.ee)  
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### **KROONPRESS AS**

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✉ [info@kroonpress.eu](mailto:info@kroonpress.eu)

### **KUMA AS**

Manager: Märt Lõhmus  
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☎ +372 5800 0440  
🌐 [www.kumaprint.ee](http://www.kumaprint.ee)  
✉ [info@kumaprint.ee](mailto:info@kumaprint.ee)

### **LABELPRINT OÜ**

Manager: Sten Sarap  
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✉ [label@labelprint.ee](mailto:label@labelprint.ee)

### **METAPRINT AS**

Manager: Martti Lemendik  
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✉ [info@metaprint.com](mailto:info@metaprint.com)

### **NOIS OÜ**

Manager: Martin Väljas  
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### **OVERALL EESTI AS**

Manager: Tõnis Haamer  
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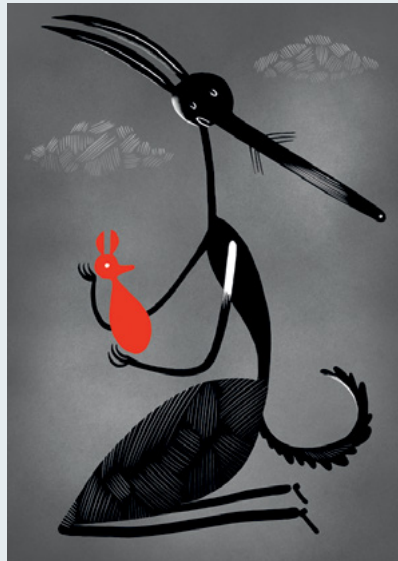
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